

## Automatically Conceptualizing Social Media Analytics Data via Personas

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### What is Persona?

Representations of segments of actual users, presented as an imaginary person

- Being integrated into many design, product, marketing, content, and advertising development processes in order to describe and communicate about core users, customers, or audiences
- Assisting in defining organizational strategy, develop new products, and improve customer operations

### Why Automate Persona?

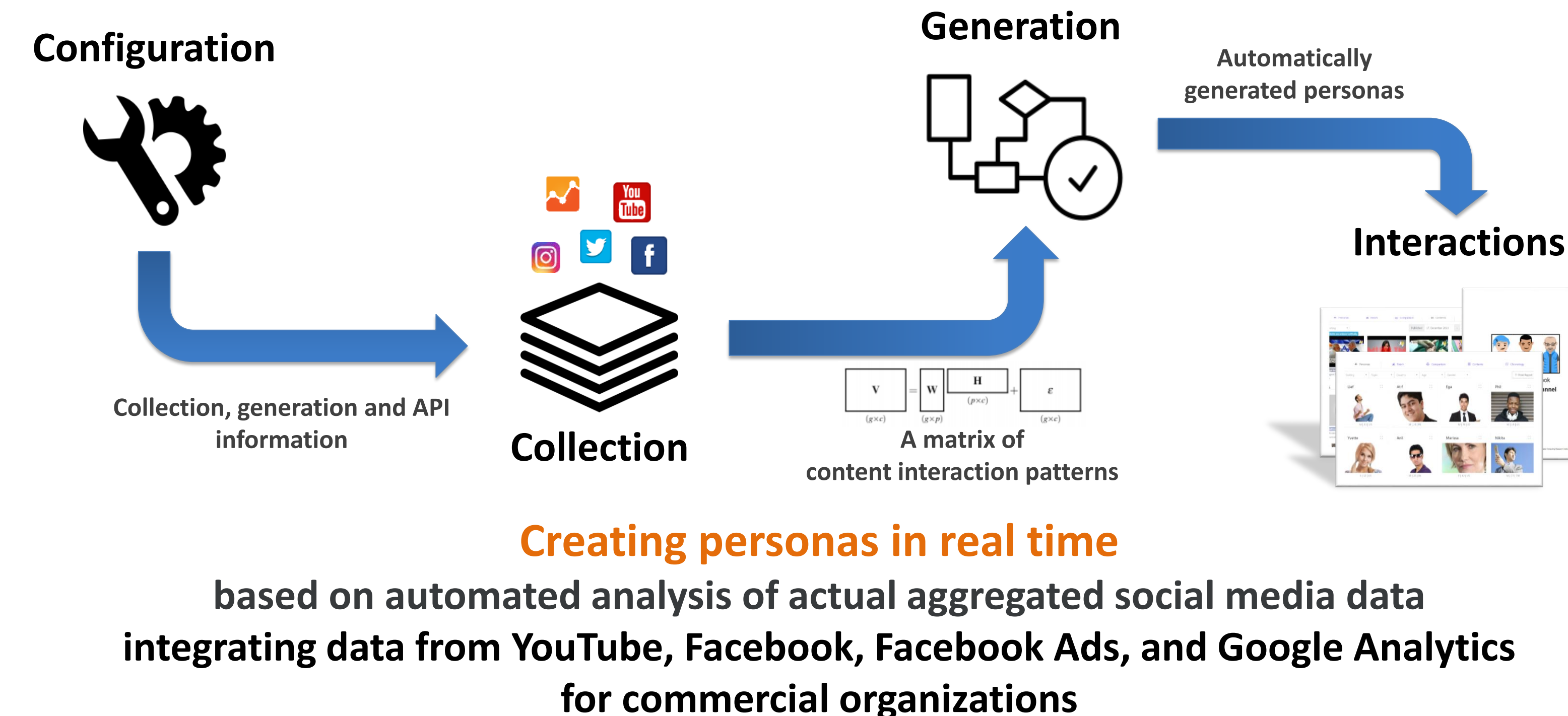
Numbers are not always good  
But, users want less data, more insights!

#### Benefits

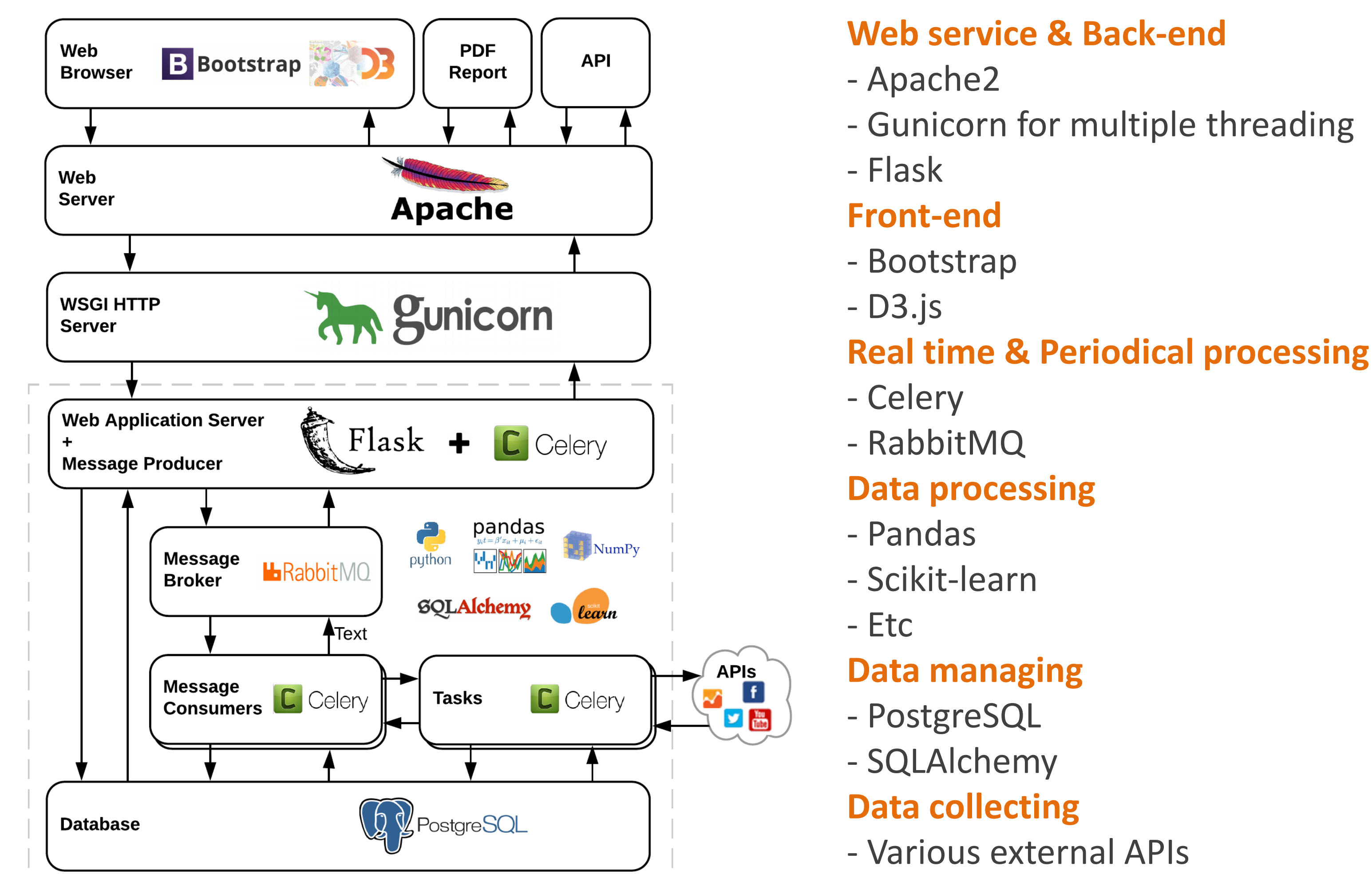
- Real data on demographics and behavior
- Rapid creation time
- Frequently updated

Better personas, better decisions -> Better results

### APG Overview



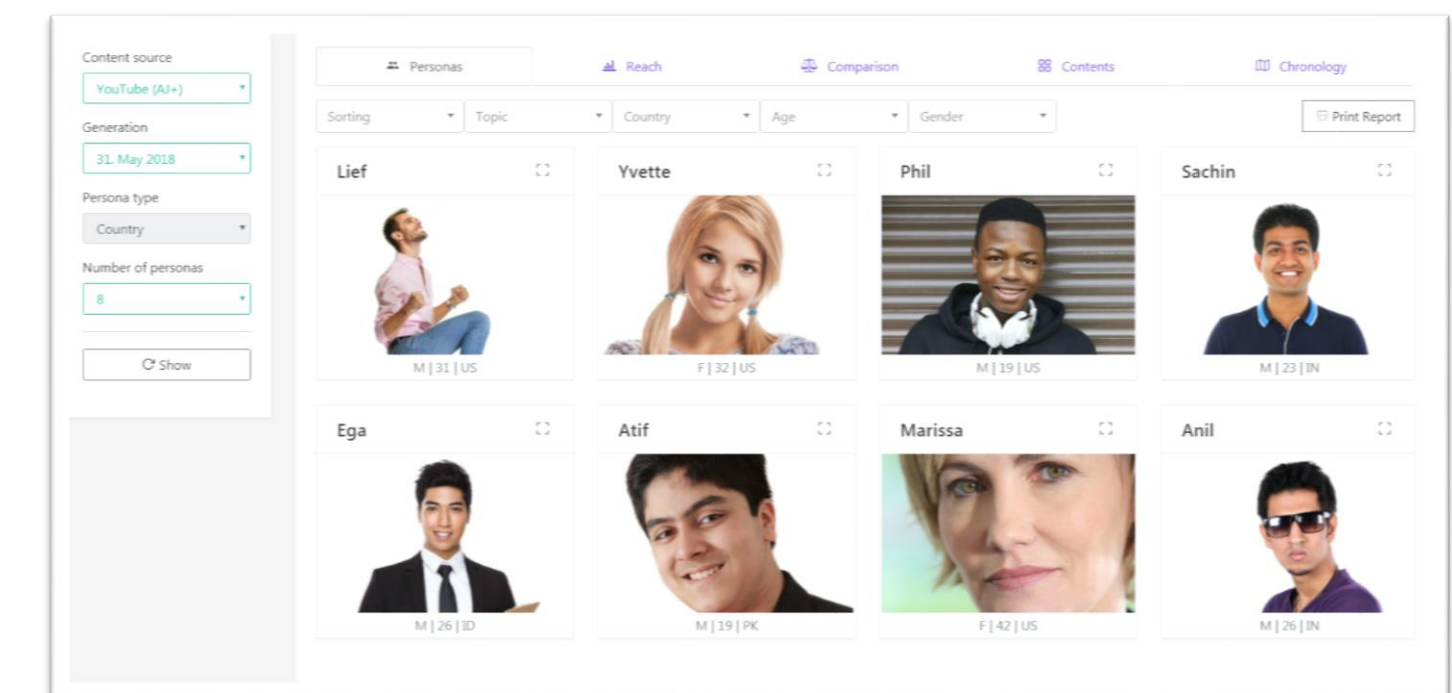
### APG Architecture



### APG Features

#### Persona Retrieve

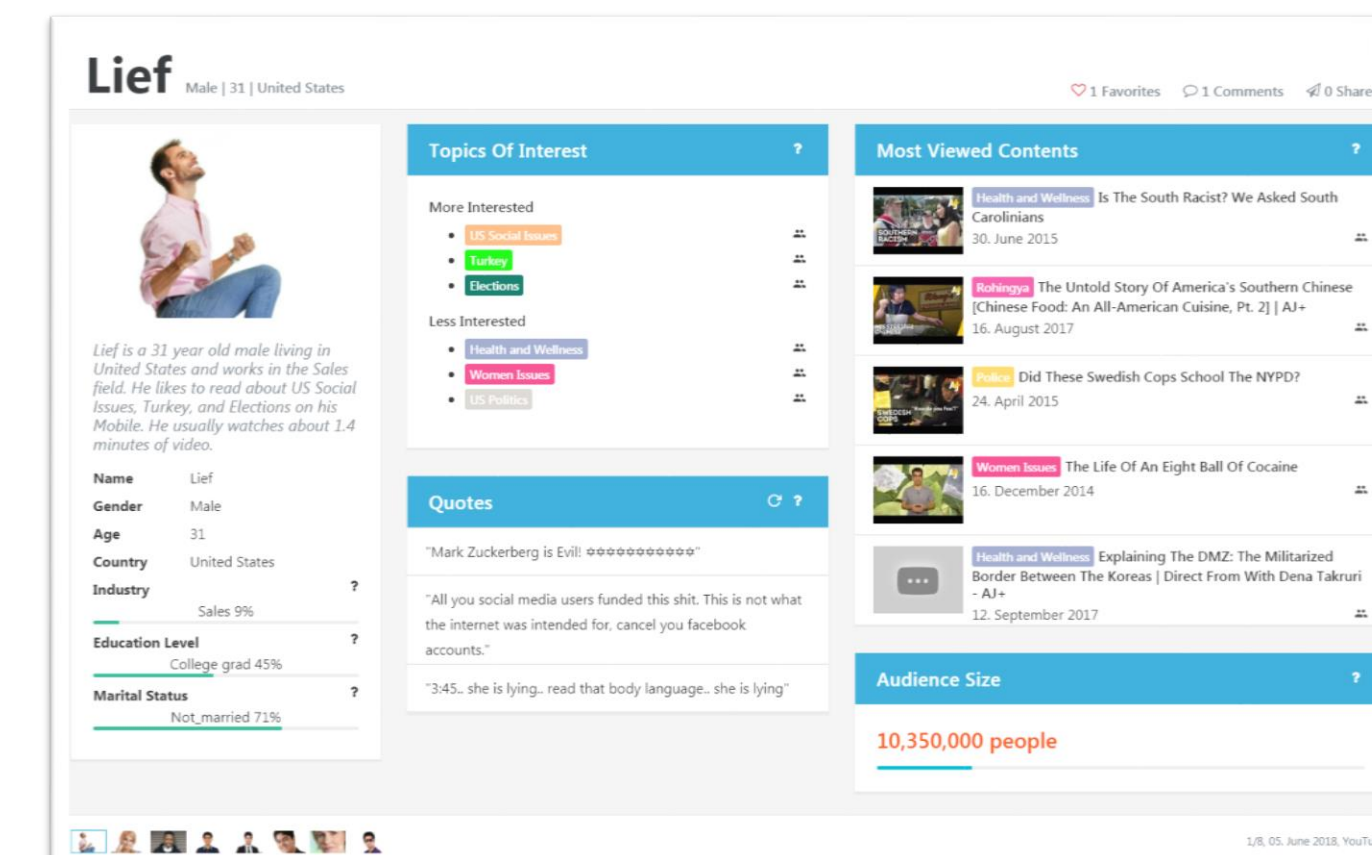
- A user can select the desired **content source** and a specific **generation of personas**
- The user can also select a **persona type** and the **number of personas**, from a minimum of 5 and a maximum of 15



**Pictures** copyrights purchased, age, gender and country appropriate as tagged by stock photo companies  
**Names** ethnically appropriate and where possible appropriate by age, gender and country

#### About Persona

- Snippet containing information about the persona, such as **device** used, **duration** of watching contents, etc



#### Most Viewed Contents

- Displays the **'favorite'** contents
- Hyperlinked to actual contents

#### Audience Size

- The **audience size** on **Facebook Marketing** for this persona

#### Topics of Interest

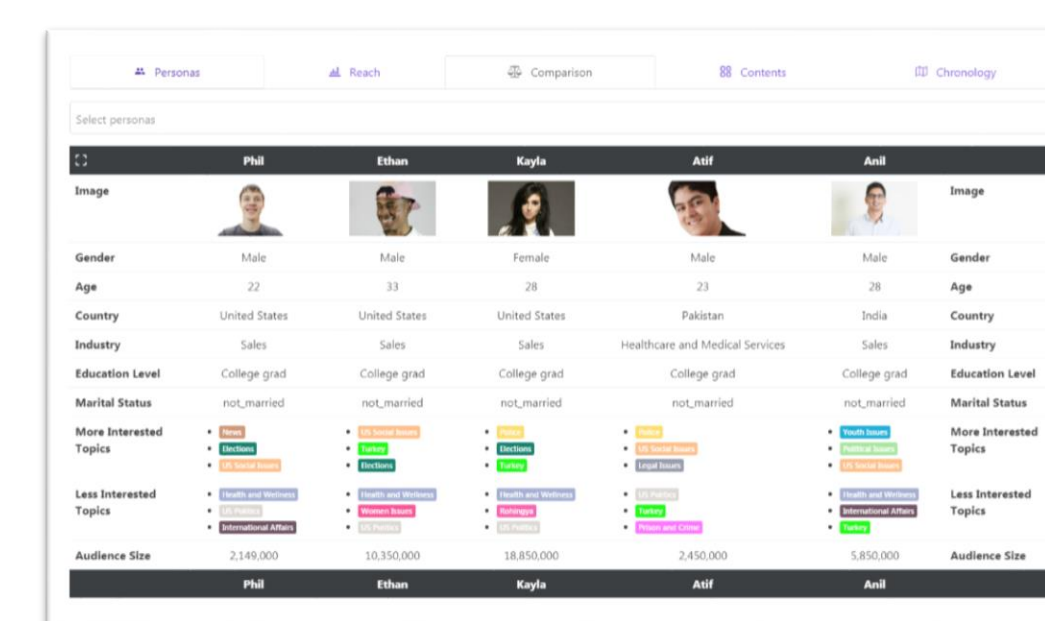
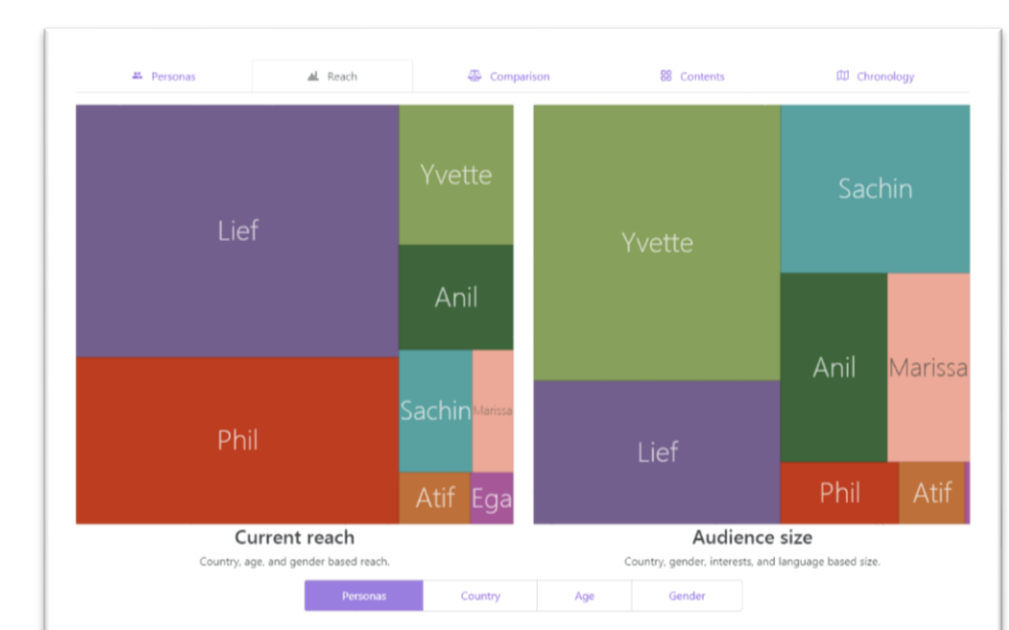
- Top three **most preferred** topics and three **least preferred**

#### Quotes

- Three **comments** posted on social media platforms corresponding to the most viewed contents

#### Reach of Personas

- See the **proportions of each persona** in current reach and audience size
- Measure how the proportion of target audience size is different with the proportion of current reach

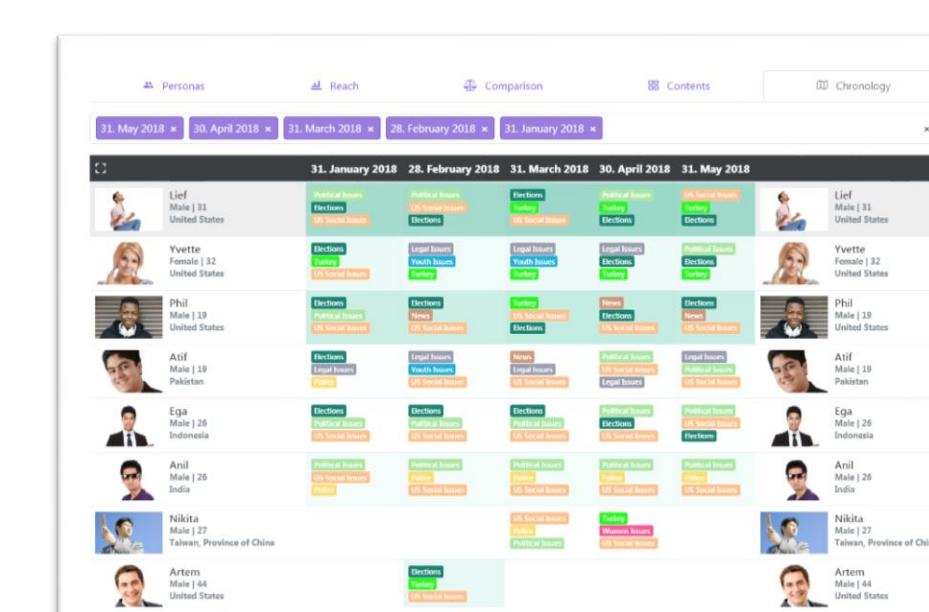
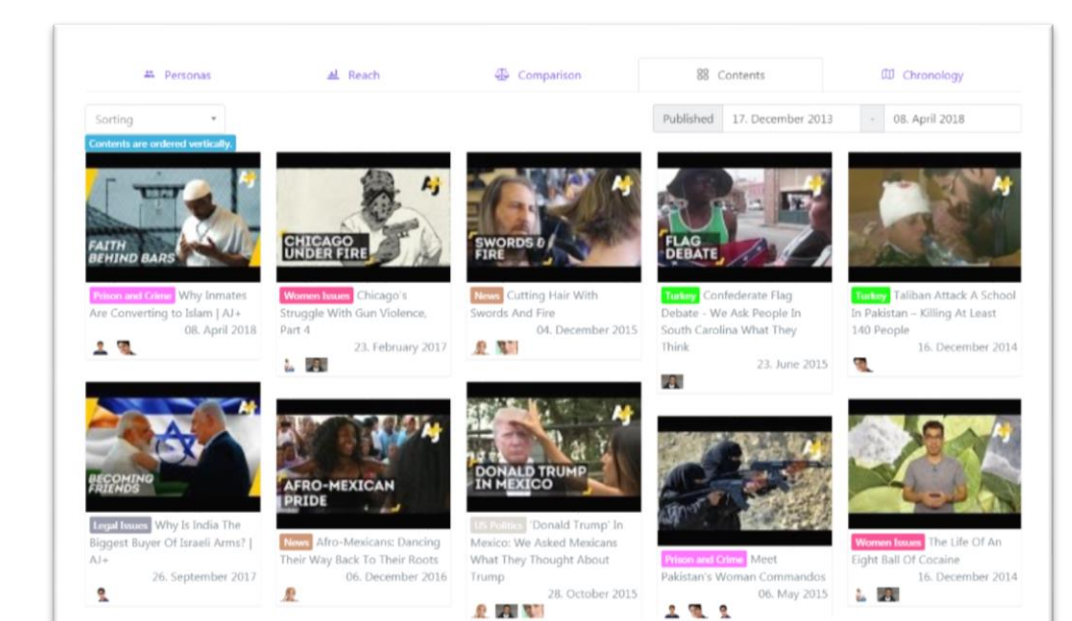


#### Personas Comparison

- Displays **personas with comparable** information
- Compare how personas are different or similar with each other in the same generation

#### Persona Content Preference

- **Listing of content** with associated personas
- Analyze how your content interests different segments

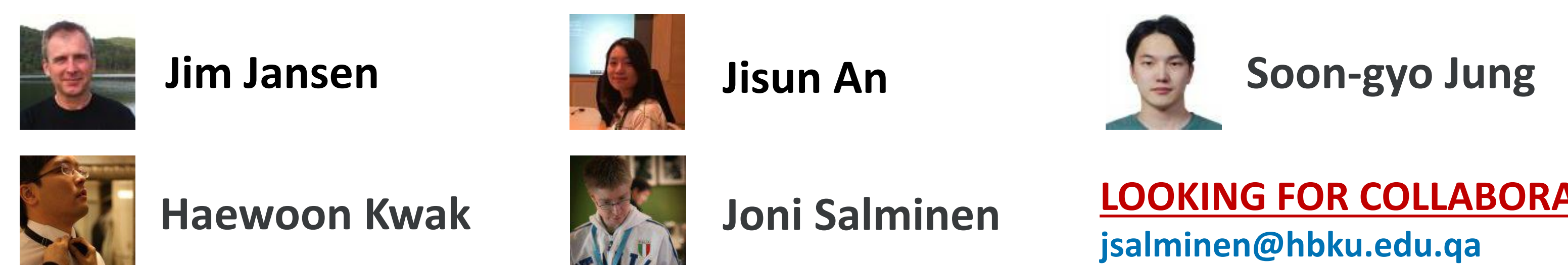


#### Chronology of Personas

- Shows the **similarities and changes** in the persona set over time
- See how the content preferences of the audience are changing over time

...and many more!

### APG Team



**LOOKING FOR COLLABORATORS**  
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**Be a new partner and Take your personas!**